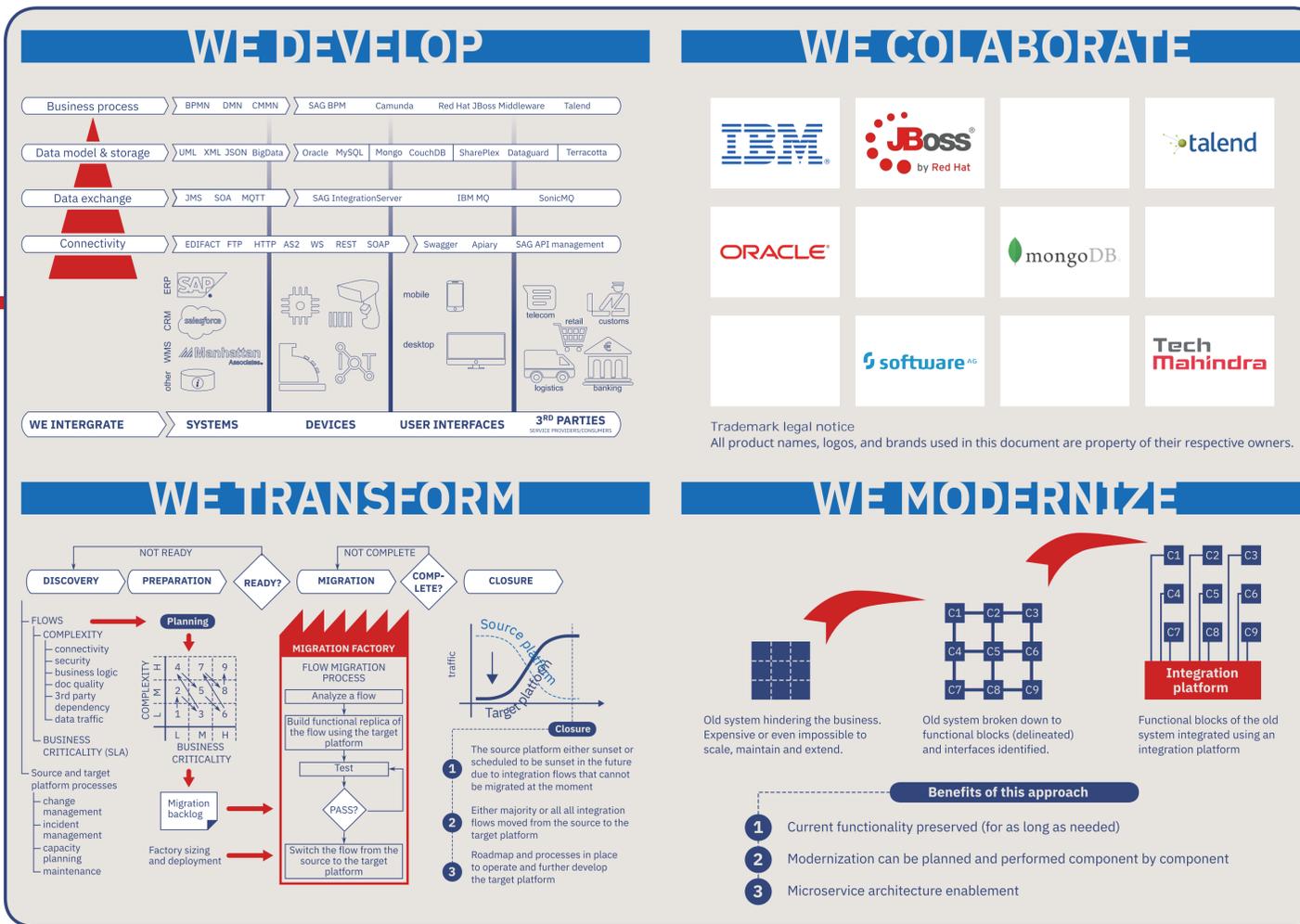


# We are EMONEO

Our business is consultancy, project management and system integration. We help our customers designing their IT solutions and we integrate systems to implement the solutions.



info@emoneo.cz www.emoneo.cz



# EMONEO values

**RESPECT** The background, needs and opinions of people (with and for whom we work) are important to us. So are commitments that we make.

**EXCELLENCE** We strive using our skills knowledge, and expertise to deliver services that satisfy and please our customers.

**LEARNING** In the long run, delivering excellence is not possible unless we develop and maintain competencies in the team.

# EMONEO dos and don'ts

- We are an enterprise integrator**  
We serve you, our customers, by providing enterprise integration services. We connect and combine people, processes, systems, and technologies to ensure that the right people and the right processes have the right information and the right resources at the right time.
- We (can) say NO**  
We do not build products or provide services which our customers do not need. Sounds easy and natural? In our experience, it is not. It takes a lot of talents to come up with the requirements that make a positive business impact.
- Technology for the business**  
We are a team of technology enthusiasts. We love using technology to address the needs, wishes and requirements of the business users. No technology is taboo for us. Yet there are technologies that we work with more often than with others.
- NO waste**  
When delivering solutions to our customers, we do not try doing everything by ourselves. Instead, we rely on a network of our partners whom we engage as and when appropriate to optimize the customer experience.
- We respect and value our team**  
Our team is our key competitive advantage. Therefore we develop ourselves by working as a team respecting our values, developing our culture and contributing to our knowledge base.
- NO one-size-fits-all**  
When designing solutions, we make decisions by considering and evaluating criteria that respect the business objective. We do not cut corners unless it is legitimate approach to reach the business objective.
- Powered by customer experience**  
In our team, we combine knowledge and experience with enthusiasm and drive to deliver customer experience which our customers enjoy, and which powers our business.
- NO shortcuts**  
When designing solutions, we make decisions by considering and evaluating criteria that respect the business objective. We do not cut corners unless it is legitimate approach to reach the business objective.

## Consultancy

### Turn your pains into your advantage

The accuracy, speed and precision of IT systems means the difference between winning or losing customers, keeping supply chains profitable, and solidly translating new concepts into revenue-producing products and services. Use our consultancy service to make IT your competitive advantage that enables you to grow your business.

## Solution delivery

### Solutions that boost your business

At EMONEO, we use the industry standards and best practices to provide a full range of custom software development services. These services are intended to develop excellent quality enterprise integration solutions that help you achieving your business objectives.

## Solution support

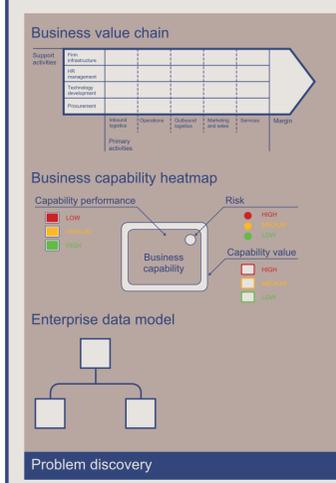
### We do not let you down

We understand how important it is for your business to keep your IT solutions running. That's why we deliver top quality solutions which are thoroughly tested and which are easy to support. Despite all this and depending on your business model, it may be desirable for your organization to enter into support agreement with EMONEO.

## Project management

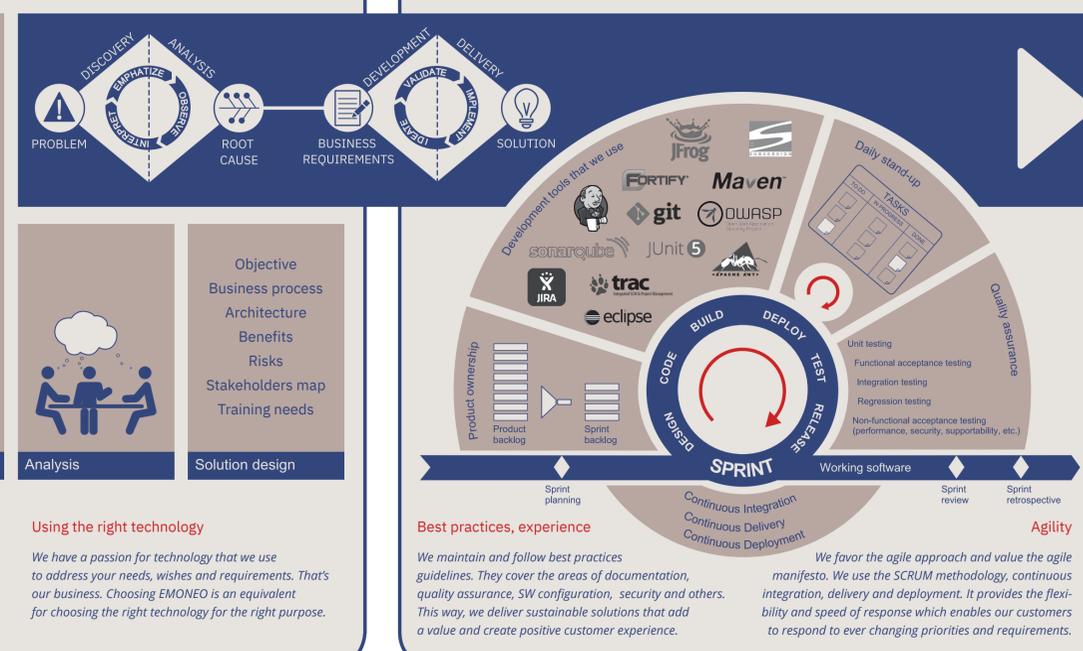
### Have your projects delivered as expected

Do you see your IT projects not delivered as expected? We have the knowledge, talent tools and experience to heal your problem. Depending on your strategy we can either manage your projects or we can develop your organization to embrace the project management capability.



**Focus on your business, sustainability**  
We care about understanding your business problem. It allows us designing a sustainable solution that improves your business.

**Using the right technology**  
We have a passion for technology that we use to address your needs, wishes and requirements. That's our business. Choosing EMONEO is an equivalent for choosing the right technology for the right purpose.



**Best practices, experience**  
We maintain and follow best practices. They cover the areas of documentation, quality assurance, SW configuration, security and others. This way, we deliver sustainable solutions that add a value and create positive customer experience.

**Agility**  
We favor the agile approach and value the agile manifesto. We use the SCRUM methodology, continuous integration, delivery and deployment. It provides the flexibility and speed of response which enables our customers to respond to ever changing priorities and requirements.

**Reliability**  
Is reliability of your service a factor for you? Choose EMONEO to support the services. We not only resolve the issues as they come but we also apply problem management techniques to improve the service in the long term.

**Continuity**  
If we support a solution, we actively maintain the knowledge about the solution and about the user community. This knowledge allows us not only to better support the solution but even to propose improvements and continue developing the solution if desirable.

### WHAT IS YOUR STRATEGY?

It is not a priority to have project management (PM) staff inhouse and you look for a partner to manage your projects.

You consider your current project management (PM) capability to be your weakness which you want to improve.

**Project management OUTSOURCING**  
Use our PM OUTSOURCING service to have your projects properly planned and delivered accordingly – with piece of your mind.

**Project management DEVELOPMENT**  
Use our PM DEVELOPMENT service for your organization to become PM-self-sufficient and for your projects be delivered as expected.

**Customer experience**  
We rely on our project management approach to deliver excellent customer experience: we deliver projects which add a value to your business and which do not create undesirable surprises to the key stakeholders.

**Empowering the people, transparency**  
We respect the people who turn the plan into a reality. Therefore, we create positive working environment in which people are clear about their area of responsibility, where information about the status and progress is shared and where challenges get resolved as they come.